



Financial Tear Sheet

Corporate Profile

MakeMyTrip Limited is India's largest online travel company. We own and operate well recognized online brands, including MakeMyTrip.com, goibibo.com, RightStay.com and redbus.in. Our comprehensive products and services allow customers to research, plan and book a wide range of travel services and products in India as well as overseas. Our services and products include air ticketing, hotel and alternative accommodations bookings, holiday planning and packaging, rail ticketing, intercity bus ticketing, car hire and ancillary travel requirements such as facilitating access to third-party travel insurance and visa processing.

We provide our customers with access to all major domestic full-service and low-cost airlines operating in India and all major airlines operating to and from India, over 40,000 hotels, 13,500 alternative accommodation properties in India and more than 240,000 hotels and properties outside India, Indian Railways and all major Indian bus operators.

Primary IR Contact

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Stock Performance

MMYT (Common Stock)

| | |
|--------------------------------------|--------------------|
| Exchange | NASDAQ (US Dollar) |
| Price | \$31.40 |
| Change (%) | ▼ 0.25 (0.79%) |
| Volume | 914,983 |
| 52 Week Low | \$13.69 |
| Market Cap | \$1,654,974,523 |
| Rolling EPS | -2.12 |
| PE Ratio | N/A |
| Shares Outstanding | 52,706,195 |
| Data as of May 26, 2017 4:00 p.m. ET | |

MAKEMYTRIP LIMITED MAURITIUS
 as of 5/25/2017



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Recent Headlines & Upcoming Events

May 15, 2017

MakeMyTrip Limited to Report Fiscal 2017 Fourth Quarter and Full Year

Financial & Operating Results on May 19, 2017

May 02, 2017

MakeMyTrip Limited Announces \$330 Million Equity Financing

Jan 31, 2017

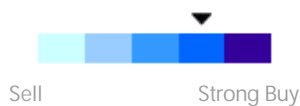
MakeMyTrip Completes Merger of ibibo Group - Creates one of the

Leading Travel Groups in India

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.1



EPS Trend

| | | Current | 30 Days Ago | 90 Days Ago |
|-----|--------|---------|-------------|-------------|
| QTR | Jun 17 | -0.57 | -0.52 | -0.52 |
| QTR | Sep 17 | -0.65 | -0.62 | -0.62 |
| QTR | Dec 17 | -0.44 | -0.29 | -0.29 |
| QTR | Mar 18 | -0.21 | -0.50 | -0.50 |
| FY | Mar 18 | -1.48 | -1.51 | -1.51 |
| FY | Mar 19 | -0.15 | 0.01 | 0.01 |

SEC Filings

| Filing Date | Form |
|--------------|----------|
| May 19, 2017 | 6-K |
| May 10, 2017 | SC 13D/A |
| May 02, 2017 | 6-K |
| Feb 21, 2017 | SC 13G/A |

Corporate Governance

| | |
|----------------------|-----------------------------------|
| Deep Kalra | Founder & Chief Executive Officer |
| Rajesh Magow | Co-founder & CEO-India |
| Mohit Kabra | Group Chief Financial Officer |
| Mohit Gupta | Chief Operating Officer – Online |
| Ranjeet Oak | Chief Business Officer - Holidays |
| Yuvaraj Srivastava | Chief Human Resource Officer |
| Saujanya Shrivastava | Chief Marketing Officer |
| Sanjay Mohan | Chief Technology Officer |
| Anshuman Bapna | Chief Product Officer |

Ownership Summary

| Shareholders | | | | |
|--------------|---------|--------------|-------|------------|
| | Holders | Value (\$MM) | % O/S | Shares |
| Institution | 128 | 1,525.39 | 89.3 | 46,628,254 |
| Mutual Fund | 113 | 558.36 | 32.0 | 16,714,104 |
| Insider * | 0 | .00 | 0.0 | 0 |

*Insider values reflect direct beneficial ownership.

| Top Holders | | | | |
|--|-------------|-------|--------------|--------------|
| | Shares Held | % O/S | Share Change | Filing Date |
| Wasatch Advisors, Inc. | 4,925,411 | 9.4 | -303,911 | Mar 31, 2017 |
| Capital World Investors | 4,697,985 | 9.0 | -15,773 | Mar 31, 2017 |
| Travogue Electronic Travel Private, Ltd. | 3,000,000 | 5.8 | 0 | Mar 31, 2016 |
| T. Rowe Price Associates, Inc. | 2,922,627 | 5.6 | -769,717 | Mar 31, 2017 |
| Baillie Gifford & Co. | 2,329,489 | 4.5 | 2,329,489 | Mar 31, 2017 |
| Ward Ferry Management Limited | 2,272,712 | 4.4 | -627,414 | Mar 31, 2017 |
| Janus Capital Management LLC | 2,209,098 | 4.2 | 44,839 | Mar 31, 2017 |
| QVT Financial LP | 2,053,014 | 3.9 | -167,905 | Mar 31, 2017 |
| Capital Research Global Investors | 1,892,400 | 3.6 | 1,892,400 | Mar 31, 2017 |
| GMT Capital Corp. | 1,325,892 | 2.5 | 79,900 | Mar 31, 2017 |

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Minimum 20 minutes delayed